## Income statement and statement of comprehensive income

## Income statement for the period from January 1 to December 31, 2016

All figures in €'000	Notes	2016	2015*
Revenue	$\rightarrow$ (8)	590,559	535,651
Other revenue	$\rightarrow$ (9)	19,810	18,667
Total revenue		610,369	554,318
Commission expenses	$\rightarrow$ (10)	-298,505	-253,584
Interest expenses	$\rightarrow$ (11)	-1,711	-1,921
Loan loss provisions		-1,619	156
Personnel expenses	$\rightarrow$ (12)	-121,847	-113,457
Depreciation and impairment	$\rightarrow$ (13)	-23,962	-15,113
Other operating expenses	$\rightarrow$ (14)	-145,137	-141,528
Earnings from investments accounted for using the equity method	$\rightarrow$ (15)	2,106	1,836
Earnings before interest and tax (EBIT)		19,694	30,706
Other interest and similar income		906	509
Other interest and similar expenses		-1,851	-3,263
Finance cost	ightarrow (16)	-946	-2,753
Earnings before tax (EBT)		18,748	27,953
Income taxes	$\rightarrow$ (17)	-4,052	-8,170
Net profit		14,696	19,783
Of which attributable to			
owners of the parent company		14,696	19,783
Earnings per share in €	ightarrow (18)		
basic/diluted		0.13	0.18

\*Previous year's figures adjusted. The adjustments are disclosed under Note 3.

## Statement of comprehensive income for the period from January 1 to December 31, 2016

All figures in €'000	Notes	2016	2015
Net profit		14,696	19,783
Gains/losses due to the revaluation of defined benefit obligations	$\rightarrow$ (28)	-5,387	2,489
Deferred taxes on non-reclassifiable gains/losses	$\rightarrow$ (17)	1,602	-727
Non-reclassifiable gains/losses		-3,784	1,762
Gains/losses from changes in the fair value of available-for-sale securities	$\rightarrow$ (24)	140	-339
Deferred taxes on reclassifiable gains/losses	$\rightarrow$ (17)	-100	91
Reclassifiable gains/losses		40	-248
Other comprehensive income		-3,744	1,514
Total comprehensive income		10,952	21,297
Of which attributable to			
owners of the parent company		10,952	21,297